

## JOB DESCRIPTION: CHIEF INVESTMENT OFFICER (CIO), UKRAINE

### Summary of the Position:

Gazelle Finance is a leading private equity firm targeting growth-stage small and medium enterprises in Emerging Europe and Eurasia with over 8 years in the region and manages one \$31M fund and another \$70M fund is in the advanced stages of development. Gazelle Finance seeks to hire a **Chief Investment Officer (CIO)** who is a seasoned leader, comfortable with entrepreneurial risk, and has a proven track record of deal origination and financial structuring experience, preferably including private equity transactions. Gazelle Finance manages institutional capital from some of the leading global development finance institutions and is seeking a professional who operates at the highest ethical standards.

### Principal Duties and Areas of Responsibility:

- Assist the CEO in the fundraising process of closing financing for Gazelle II: *Gazelle Finance Eastern Partnership Growth Fund*
- Evaluate the regulatory environment, analyze and model the tax implications, and propose the optimal structure for Gazelle's investment operations in Ukraine
- Develop and implement an effective investment strategy for high growth small and medium enterprises
- Originate an investable pipeline of transactions to meet Gazelle's capital deployment requirements
- Manage the local entity and its staff, and serve in the leadership role of the local entity
- Develop and execute the due diligence processes and procedures for portfolio company selection
- Structure debt, quasi-equity, and structured equity investments compliant with Ukrainian regulations
- Develop and adapt Gazelle Finance's investment templates, financial models, and supporting documentation to Ukrainian market conditions
- Originate investable pipeline and manage the portfolio, including securing exits from equity positions to generate the target returns of the investors
- Monitor, track and evaluate portfolio performance, and produce financial and impact performance reports for Gazelle and its investors
- Serve on the Fund's Investment Committee

**Desired Profile:**

- Minimum of 10 years' professional finance and banking experience, preferably in at least one of the following disciplines: commercial banking, private equity, corporate finance, M&A or project finance
- Native Ukrainian speaker, fluent in English and Russian with strong written financial English skills
- MBA preferred
- Demonstrated track record of identifying, evaluating, and closing investment transactions and managing a portfolio of investments
- Proven fluency with legal documents such as term sheet, contracts, collateral agreements, guarantees, share pledges
- Extensive experience with financial modeling, conducting due diligence processes, and deal negotiations/structuring
- Proven ability to work in a dynamic, fast-paced, high-growth environment where everyone is expected to balance multiple roles and commitments
- Entrepreneurial team player, willing and able to work long hours and contribute in multiple ways in a growth environment
- Willingness to travel extensively in the region

**Compensation:**

This is a local hire position offering a competitive salary and participation in company incentive program. Standard benefits.

Please send CV and cover letter to: [Aleksey.Komlichenko@odgersberndtson.com](mailto:Aleksey.Komlichenko@odgersberndtson.com)